



HELPING CUSTOMERS DELIVER™

DESCARTES LOCAL HAULAGE™

IMPROVING LAST- AND FIRST-MILE SUCCESS

Carriers and freight forwarders that depend on local trucking companies (dray haulers/cartage agents) to pick-up and drop off goods at airports and ocean ports face very specific challenges, including the reality of local offices often selecting truckers based on criteria that doesn't benefit the overall organization and difficulty in optimizing the overall freight management spent. Also, most carriers and freight forwarders use a centralized freight invoice payment, process and it is difficult to reconcile bills with local offices. And, since local haulers typically do not provide notification when a shipment has reached its destination, there is a lack of visibility into shipment status and completed deliveries.

Descartes Local Haulage helps third-party logistics providers (3PLs), freight forwarders, ocean carriers and intermodal marketing corporations (IMCs) manage their dray haulers and cartage agents more efficiently. It provides companies with a logistics management service for their first- and last-mile carriers, including planning and optimization of shipments, load tendering, freight audit, collection of pick-up and proof-of-delivery (POD) status information, and quick connection to carriers. Using its network of over 1,400 connected truckers, Descartes enables fast electronic communications with local trucking companies for load tender and confirmation, freight invoices and "pick up/delivery" status messages.

Descartes Local Haulage is part of the Descartes Global Logistics Network™ (GLN), which enables the world's leading transportation providers to connect to their trading partners and reliably exchange information to drive delivery performance and high levels of customer satisfaction. The Descartes GLN helps companies better manage their logistics book-to-bill process, track inventory, meet regulatory requirements, optimize fleet performance, and effectively communicate with their logistics partners.

GET CONNECTED, GET RESULTS

Descartes Local Haulage helps reduce transportation costs and increase visibility to shipments.





DESCARTES LOCAL HAULAGE is a logistics management service to help consolidate shipments and find backhauls; more efficiently tender loads; receive electronic pick-up and delivery status messages from carriers; and more effectively audit and pay contract carriers.

BENEFITS

Descartes Local Haulage helps:

- Freight forwarders, ocean carriers, 3PLs and IMCs:
 - Optimize shipments by selecting the lowest cost provider, consolidate loads and increase back hauls.
 - Streamline procurement by electronically tendering freight.
 - Track delivery status through automated and webform based collection of electronic pick-up and delivery messages.
 - Streamline freight bill auditing by automating the processing of carrier bills across the organization.
 - Improve carrier management performance.
 - More effectively audit and pay contract carriers
- Local haulers and truckers:
 - Get paid faster because freight forwarders and ocean carrier customers have the electronic information they need to process bills.

“Descartes’ Local Haulage Service will give our regional and corporate offices the ability to consolidate shipments for increased transportation savings; select the most appropriate carriers; communicate electronically with the selected carriers; and then audit their invoices.”

Dennis Stooze, Executive Vice President and CIO, Schenker

FEATURES

Planning and optimization. Collects information from back office systems, identifies shipments, and then automatically looks for backhauls, local multi-stop opportunities and lowest cost carriers.

Automated carrier dispatch and confirmation. Tenders loads to selected carriers with the press of a button and sends pick-up information. Enables carriers to automatically accept pickup via an electronic message or by e-mail.

Status messages. Provides company-wide visibility to make sure each day’s shipments have been picked up and delivered. Collects the pickup and delivery information that customers need to properly run their businesses, and provides one of the two documents needed (along with the invoice) to trigger payment.

Wireless communications. Lets carriers communicate wirelessly with pick-up and proof of delivery status messages.

Centralized freight invoice management. Provides an electronic invoice from the trucking companies and gives local offices of third-party logistics providers (3PLs), freight forwarders, ocean carriers and IMCs the ability to authorize the invoice. Lets local offices confirm weight, authorize any special charges and confirm payment amount. Sends invoices back to corporate with approvals for payments. Matches invoices to quotes from the local haulage database and can authorize automatic payment of invoices, within an acceptable tolerance range, without requiring human intervention.

THE DESCARTES DIFFERENCE

The Descartes Systems Group Inc. (TSX: DSG) (NASDAQ: DSGX), a leading provider of software-as-a-service logistics solutions, is delivering results across the globe today for organizations that operate logistics intensive businesses. Descartes’ logistics management solutions provide messaging services between logistics trading partners, “book-to-bill” services of contract carriers and private fleet management services for organizations of all sizes. These solutions and services help Descartes’ customers reduce administrative costs, billing cycles, fleet size, contract carrier costs, and mileage driven and improve pick up and delivery reliability. For more information, visit www.descartes.com.

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